The Impact of COVID Restrictions on Business Dynamics

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Research Question

How do COVID restrictions influence business dynamics and labor markets?

Why We Care

Economic Structuring: Our research lays the groundwork for anticipating and managing shifts in the economic landscape.

- Reallocation among firm sizes.
- Reallocation across sectors.
- Reallocation in telecommutable vs non-telecommutable industries.
- Reallocation in flexible/contact intense industries.

Key Findings: Broad Impact of COVID-19 Restrictions

- Widespread Business Failures: Increase in business exits and closings
 - one std. dev. increase in restrictiveness results in approximately 6% more business failures
- Decrease in new business formation
- Employment: A slowdown in job creation and an uptick in job losses
 - one std. dev. increase in restrictiveness results in 54% decline in net job creation
- Cross-Sector and Establishment Size Impact: Affects various sectors and firm sizes
 - Information Sector: Excluded from mandatory restrictions, faced an increase in business failure

Existing COVID Economic Research

- Focus on Public Firms: Duchin and Harford (2021) and Barrot, Bonelli, Grassi, and Sauvagnat (2024) analyze the effects of closures on public firms.
- Emphasis on Voluntary Restrictions: Bizjak, Kalpathy, Mihov, and Ren (forthcoming) investigates voluntary restrictions' impact on unemployment.
- Theoretical Predictions: Eichenbaum, Rebelo, and Trabandt (2021) model how restrictions on human interaction affect economic activity.
- The Gap: The effect of mandatory COVID-19 restrictions on U.S. business dynamics using granular data on restrictions on in-person activity.

County-Level Data Sources

- Restrictions: Yale SOM-Tobin Center database from 2020-2021.
- Business Activity: Census County Business Patterns and Business Dynamics Statistics from 2013-2021.
- Paycheck Protection Program: Small Business Administration from 2020-2021.
- Deaths: COVID mortality rates from USA Facts from 2020-2021.

Estimating the Influence of Restrictions on Business and Labor Dynamics

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

- ACBS: Average cumulative business restrictions at the end of 2020 and 2021 (cumulative from 2020-2021), value 0 before 2020.
- Deaths: COVID Deaths in the county per capita (per 100,000 population), value 0 before 2020.
- PPP: Total Payment Protection Program loans initially approved in the county per capita (per 10,000 population), value 0 before 2020.
- Y_{it} : Business dynamics and labor outcomes in the county from 2013-2021.
- Fixed Effects: θ_t year and γ_i county.

Average Cumulative Business Restrictions (ACBS)

- Data from Yale SOM-Tobin Center State and Local COVID Restriction Database (2020-2021).
- Focus on restrictions for spas, gyms, retail, movies, restaurants, and bars.
- Weekly stringency index: 0 (fully open) to 4 (fully closed).
- Intermediate restrictions:
 - ► Capacity over 50% = 1.
 - ▶ 25% 50% capacity = 2.
 - Less than 25% capacity = 3.
 - Outdoor-only service = 3.5.
- ACBS $=\sum_{i=1}^{6}$ (cumulative stringency of business line i) / 6
- Captures intensity (how restrictive) and duration (how long restrictions lasted).

Example: Capturing Intensity and Duration in ACBS

- County A: Maximum restrictions (score 4) on all 6 business lines, but only for 2 weeks.
 - Cumulative stringency per business line: $4 \times 2 = 8$.
 - ▶ Total cumulative stringency across all business lines: $8 \times 6 = 48$.
 - ACBS_{County A}: $\frac{48}{6} = 8$.
- County B: Moderate restrictions (score 3) on all 6 business lines, but for 8 weeks.
 - Cumulative stringency per business line: $3 \times 8 = 24$.
 - ▶ Total cumulative stringency across all business lines: $24 \times 6 = 144$.
 - ACBS_{County B}: $\frac{144}{6} = 24$.
- Conclusion: County A had higher short-term severity, but County B's ACBS is higher due to longer duration.

Business Outcome Variables

- Openings: New establishments to the county per capita (per 10,000 population).
- Applications: New business applications in the county per capita (per 10,000 population).
- EstabsExit: Establishments exiting the county during the year, scaled by the average number of establishments at times t and t-1.
- FirmDeaths: Firms headquartered in the county that close all of their establishments during the period per capita (per 10,000 population).

Labor Market Outcomes

- **Job Destruction:** Employment losses in the county from contracting and closing establishments, normalized by the average employment for times t and t-1.
- Job Destruction Deaths: Job destruction from establishment closings in the county.
- **Job Creation:** Employment gains in the county from expanding and opening establishments, normalized by the average employment for times t and t-1.
- Job Creation Births: Job creation from new establishment births in the county.
- Net Job Creation: The net effect of job creation minus job destruction in the county.
- Reallocation: The sum of job creation and destruction rates minus the absolute value of the net job creation rate in the county.

Summary Statistics COVID Years (2020-2021)

| | N | Mean | Median | St. Dev. | Min | Max |
|----------------------|-------|-------|--------|----------|-----|-------|
| openings | 6,142 | 21 | 20 | 8 | 0 | 615 |
| applications | 6,262 | 147 | 130 | 91 | 0 | 5,382 |
| estabsExit | 6,145 | 10 | 10 | 2 | 0 | 53 |
| estabsEntry | 6,142 | 10 | 10 | 2 | 0 | 66 |
| firmDeaths | 6,084 | 14 | 13 | 5 | 0 | 95 |
| ACBS | 6,262 | 120 | 117 | 43 | 0 | 223 |
| Deaths | 6,262 | 173 | 148 | 109 | 0 | 7,834 |
| PPP | 6,262 | 1,171 | 1,037 | 672 | 0 | 6,290 |
| jobDestructionDeaths | 6,145 | 4 | 4 | 1 | 0 | 70 |
| jobDestruction | 6,258 | 13 | 13 | 3 | 0 | 103 |
| jobCreationBirths | 6,142 | 4 | 4 | 1 | 0 | 105 |
| netJobCreation | 6,258 | -2 | -1 | 4 | -76 | 99 |
| jobCreation | 6,258 | 11 | 11 | 2 | 0 | 108 |
| reallocation | 6,258 | 22 | 22 | 4 | 0 | 90 |

 $\it Notes:$ This table shows population-weighted summary statistics of both business, COVID, and labor dynamics measures for the period 2020-2021.

Summary Statistics Pre Period (2013-2019)

| | N | Mean | Median | St. Dev. | Min | Max |
|----------------------|--------|------|--------|----------|------|-------|
| openings | 21,488 | 21 | 20 | 7 | 0 | 146 |
| applications | 21,917 | 94 | 85 | 48 | 0 | 3,806 |
| estabsExit | 21,493 | 9 | 9 | 1 | 0 | 49 |
| estabsEntry | 21,484 | 10 | 10 | 2 | 0 | 42 |
| firmDeaths | 21,178 | 12 | 12 | 4 | 0 | 127 |
| ACBS | 21,917 | 0 | 0 | 0 | 0 | 0 |
| Deaths | 21,917 | 0 | 0 | 0 | 0 | 0 |
| PPP | 21,917 | 0 | 0 | 0 | 0 | 0 |
| jobDestructionDeaths | 21,493 | 4 | 4 | 1 | 0 | 78 |
| jobDestruction | 21,899 | 11 | 11 | 2 | 0 | 110 |
| jobCreationBirths | 21,484 | 4 | 4 | 1 | 0 | 69 |
| netJobCreation | 21,899 | 2 | 2 | 3 | -101 | 142 |
| jobCreation | 21,900 | 13 | 13 | 3 | 0 | 154 |
| reallocation | 21,900 | 21 | 21 | 4 | 0 | 93 |

 $\it Notes:$ This table shows population-weighted summary statistics of both business, COVID, and labor dynamics measures for the period 2013-2019.

Summary Statistics Full Sample (2013-2021)

| | N | Mean | Median | St. Dev. | Min | Max |
|----------------------|--------|------|--------|----------|------|-------|
| openings | 27,630 | 21 | 20 | 8 | 0 | 615 |
| applications | 28,179 | 106 | 94 | 65 | 0 | 5,382 |
| estabsExit | 27,638 | 9 | 9 | 2 | 0 | 53 |
| estabsEntry | 27,626 | 10 | 10 | 2 | 0 | 67 |
| firmDeaths | 27,262 | 13 | 12 | 5 | 0 | 127 |
| ACBS | 28,179 | 27 | 0 | 54 | 0 | 223 |
| Deaths | 28,179 | 39 | 0 | 89 | 0 | 7,834 |
| PPP | 28,179 | 266 | 0 | 586 | 0 | 6,290 |
| jobDestructionDeaths | 27,638 | 4 | 4 | 1 | 0 | 78 |
| jobDestruction | 28,157 | 12 | 11 | 3 | 0 | 110 |
| jobCreationBirths | 27,626 | 4 | 4 | 1 | 0 | 105 |
| netJobCreation | 28,157 | 1 | 2 | 4 | -101 | 142 |
| jobCreation | 28,158 | 13 | 13 | 3 | 0 | 154 |
| reallocation | 28,158 | 21 | 22 | 4 | 0 | 93 |

Notes: This table shows population-weighted summary statistics of both business, COVID, and labor dynamics measures for the period 2013-2021.

Correlations Among COVID Measures and Business Dynamics 2020-2021

| | openings | applications | estabsExit | firmDeaths | netJobCreation | reallocation | ACBS | Deaths | PPP |
|------------------------|----------|--------------|------------|------------|----------------|--------------|-------|--------|------|
| openings | 1.00 | | | | | | | | |
| applications | 0.60 | 1.00 | | | | | | | |
| estabsExit | 0.49 | 0.36 | 1.00 | | | | | | |
| firmDeaths | 0.84 | 0.41 | 0.63 | 1.00 | | | | | |
| ${\sf netJobCreation}$ | -0.07 | -0.07 | -0.35 | -0.25 | 1.00 | | | | |
| reallocation | 0.47 | 0.32 | 0.38 | 0.28 | 0.12 | 1.00 | | | |
| ACBS | 0.12 | -0.03 | 0.48 | 0.28 | -0.45 | 0.11 | 1.00 | | |
| Deaths | -0.13 | 0.06 | 0.18 | -0.01 | -0.38 | -0.08 | 0.24 | 1.00 | |
| PPP | 0.45 | 0.21 | 0.08 | 0.51 | 0.20 | 0.05 | -0.07 | -0.37 | 1.00 |

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) | (4) |
|---------------------|-------------|--------------|------------|------------|
| Dep. Var. | openings | applications | estabsExit | firmDeaths |
| ACBS | -0.0039*** | -0.23*** | 0.013*** | 0.017*** |
| Deaths | -0.0043*** | 0.0045 | 0.0016*** | -0.0018*** |
| PPP | -1.5e-08*** | 1.7e-06*** | 1.2e-08*** | 8.7e-08*** |
| Observations | 27,627 | 28,179 | 27,637 | 27,260 |
| R^2 | 0.944 | 0.835 | 0.740 | 0.925 |
| Year FEs | Yes | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes | Yes |

Openings: 1 SD \uparrow in restrictions \downarrow openings by 1% of the median.

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) | (4) |
|---------------------|-------------|--------------|------------|------------|
| Dep. Var. | openings | applications | estabsExit | firmDeaths |
| ACBS | -0.0039*** | -0.23*** | 0.013*** | 0.017*** |
| Deaths | -0.0043*** | 0.0045 | 0.0016*** | -0.0018*** |
| PPP | -1.5e-08*** | 1.7e-06*** | 1.2e-08*** | 8.7e-08*** |
| Observations | 27,627 | 28,179 | 27,637 | 27,260 |
| R^2 | 0.944 | 0.835 | 0.740 | 0.925 |
| Year FEs | Yes | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes | Yes |

Applications: 1 SD \uparrow in restrictions \downarrow applications by 11% of the median.

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) | (4) |
|---------------------|-------------|--------------|------------|------------|
| Dep. Var. | openings | applications | estabsExit | firmDeaths |
| ACBS | -0.0039*** | -0.23*** | 0.013*** | 0.017*** |
| Deaths | -0.0043*** | 0.0045 | 0.0016*** | -0.0018*** |
| PPP | -1.5e-08*** | 1.7e-06*** | 1.2e-08*** | 8.7e-08*** |
| Observations | 27,627 | 28,179 | 27,637 | 27,260 |
| R^2 | 0.944 | 0.835 | 0.740 | 0.925 |
| Year FEs | Yes | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes | Yes |

Exits: 1 SD \uparrow in restrictions \uparrow exits by 6% of the median.

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| openings 0.0039*** | applications -0.23*** | estabsExit 0.013*** | firmDeaths 0.017*** |
|-----------------------|-------------------------------|--|--|
| | -0.23*** | 0.013*** | 0.017*** |
| 0 00 40 4 4 4 | | 0.010 | 0.017 |
| 0.0043*** | 0.0045 | 0.0016*** | -0.0018*** |
| 1.5e-08*** | 1.7e-06*** | 1.2e-08*** | 8.7e-08*** |
| 27,627 | 28,179 | 27,637 | 27,260 |
| 0.944 | 0.835 | 0.740 | 0.925 |
| Yes | Yes | Yes | Yes |
| Yes | Yes | Yes | Yes |
| Yes | Yes | Yes | Yes |
| | 27,627 0.944 Yes Yes | .5e-08*** 1.7e-06*** 27,627 28,179 0.944 0.835 Yes Yes Yes Yes | .5e-08*** 1.7e-06*** 1.2e-08*** 27,627 28,179 27,637 0.944 0.835 0.740 Yes Yes Yes Yes Yes Yes |

Firm Deaths: 1 SD \uparrow in restrictions \uparrow firm Deaths by 6% of the median.

Impact of COVID Restrictions on County Labor Market Activity

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) |
|---------------------|----------------|-------------|----------------|
| Dep. Var. | jobDestruction | jobCreation | netJobCreation |
| ACBS | 0.020*** | -0.0053*** | -0.025*** |
| Deaths | -0.0024*** | -0.00042 | 0.0020*** |
| PPP | 4.5e-08*** | -2.3e-08*** | -6.8e-08*** |
| Observations | 28,157 | 28,157 | 28,157 |
| R^2 | 0.536 | 0.551 | 0.459 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

ACBS Impact on Job Destruction: 1 SD \uparrow in restrictions \uparrow job destruction by 8% of the median.

Impact of COVID Restrictions on County Labor Market Activity

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) |
|---------------------|----------------|-------------|----------------|
| Dep. Var. | jobDestruction | jobCreation | netJobCreation |
| ACBS | 0.020*** | -0.0053*** | -0.025*** |
| Deaths | -0.0024*** | -0.00042 | 0.0020*** |
| PPP | 4.5e-08*** | -2.3e-08*** | -6.8e-08*** |
| Observations | 28,157 | 28,157 | 28,157 |
| R^2 | 0.536 | 0.551 | 0.459 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

ACBS Impact on Job Creation: $1 \text{ SD} \uparrow \text{ in restrictions} \downarrow \text{ job creation by } 2\% \text{ of the median}$

Impact of COVID Restrictions on County Labor Market Activity

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) | (3) |
|---------------------|----------------|-------------|------------------------|
| Dep. Var. | jobDestruction | jobCreation | ${\sf netJobCreation}$ |
| ACBS | 0.020*** | -0.0053*** | -0.025*** |
| Deaths | -0.0024*** | -0.00042 | 0.0020*** |
| PPP | 4.5e-08*** | -2.3e-08*** | -6.8e-08*** |
| Observations | 28,157 | 28,157 | 28,157 |
| R^2 | 0.536 | 0.551 | 0.459 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

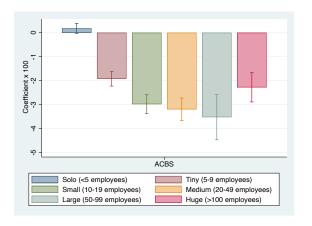
ACBS Impact on Net Job Creation: 1 SD \uparrow in restrictions \downarrow net job creation by 54% of the median.

Do Restrictions Impact Establishments Across Size Categories?

- Classification: Growth rate in the number of establishments in the county classified from solo (1-4 employees) to huge (100+ employees).
- Analysis: Examine the growth rate in the number of establishments in each size bin, focusing on how restrictions influence the reallocation of establishments.
- Findings:
 - Growth declines across most size categories, especially for larger establishments.
 - Self-employment (1-4 employees) shows a marginal increase in growth, while large (50-99 employees) establishments experience the largest decline.

Restrictions Reduce Establishment Growth

$$Y_{it} = \beta_{\mathbf{A}} ACBS_{it} + \beta_{\mathbf{D}} Deaths_{it} + \beta_{\mathbf{P}} PPP_{it} + \theta_t + \gamma_i + \epsilon_{it}$$



Takeaway: Restrictions reduce establishment growth, but led to a marginal \uparrow in sole proprietorships. Suggests individuals may have started small businesses after layoffs.

The Impact of Restrictions by Business Sector

Sectors defined by 2-digit NAICS code:

- Food Service (NAICS 72).
- Construction (NAICS 23).
- Transportation (NAICS 48-49).
- Information (NAICS 51).

Additional Industry Groups:

- Telecommutable industries.
 - Defined by Dingel and Neiman (2020).
- High-Contact industries.
 - Defined by Albanesi and Kim (2021).

Estimating the Influence of Restriction on County Sector Business Activity

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

- ACBS: Average cumulative business restrictions at the end of 2020 and 2021 (cumulative from 2020-2021), value 0 before 2020.
- Deaths: COVID Deaths in the county per capita (per 100,000 population), value 0 before 2020.
- PPP: Total Payment Protection Program loans initially approved in the county per capita (per 10,000 population), value 0 before 2020.
- Y_{it}: Business dynamics and labor outcomes at the county-sector level (2-digit NAICS).
- Fixed Effects: θ_t year and γ_i county.

Information Sector

- ACBS Exclusion: Sector excluded from the ACBS.
- Capacity Restrictions: Rarely targeted by COVID capacity restrictions.
- Work-from-Home Policy: Instead, people in this sector were told to work from home.
- Results: Restrictions led to increased establishment exits in the information sector.

Restrictions Influence Unexpected Sectors: Information Sector

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) |
|---------------------|-------------|------------|
| Dep. Var. | estabsEntry | estabsExit |
| ACBS | 0.0062*** | 0.0073*** |
| Deaths | -0.0001 | 0.0020** |
| PPP | 0.0006*** | 0.0001 |
| Observations | 9,234 | 9,234 |
| R^2 | 0.664 | 0.634 |
| Year FEs | Yes | Yes |
| County FEs | Yes | Yes |
| Population-weighted | Yes | Yes |

Takeaway: Restrictions increase establishment entry rates, but exit rates are higher \rightarrow net negative impact on business.

Restrictions Influence Unexpected Sectors: Information Sector

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| Dep. Var. | (1) estabsEntry | (2) estabsExit |
|---------------------|--------------------|-------------------|
| ACBS | 0.0062*** | 0.0073*** |
| Deaths | -0.0001 | 0.0020** |
| PPP | 0.0006*** | 0.0001 |
| Observations | 9,234 | 9,234 |
| R^2 | 0.664 | 0.634 |
| Year FEs | Yes | Yes |
| County FEs | Yes | Yes |
| Population-weighted | Yes | Yes |

ACBS Impact on Entry: 1 SD \uparrow in restrictions leads to a 2% \uparrow in entry rates relative to the median.

Restrictions Influence Unexpected Sectors: Information Sector

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | (1) | (2) |
|---------------------|-------------|------------|
| Dep. Var. | estabsEntry | estabsExit |
| ACBS | 0.0062*** | 0.0073*** |
| Deaths | -0.0001 | 0.0020** |
| PPP | 0.0006*** | 0.0001 |
| Observations | 9,234 | 9,234 |
| R^2 | 0.664 | 0.634 |
| Year FEs | Yes | Yes |
| County FEs | Yes | Yes |
| Population-weighted | Yes | Yes |

ACBS Impact on Exit: 1 SD \uparrow in restrictions leads to a 3% \uparrow in exit rates relative to the median.

Other Sector Results

- Food Service Sector: Restrictions ↓ establishment entry and ↑ exit rates, leading to negative net job creation.
- Construction Sector: Restrictions ↓ entry rates and ↑ exit rates, resulting in ↓ net job creation.
- Transportation Sector: Both entry and exit rates ↑, with net job creation
 ↓.
- Information Sector: Restrictions ↑ both entry and exit rates, with a shift toward work-from-home policies. Net job creation ↑.

Do Restrictions Impact Telecommutable Industries?

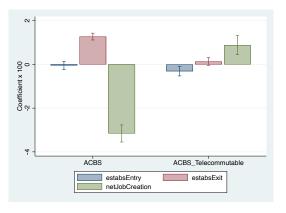
- Classification: Telecommutable industries classified according to Dingel and Neiman (2020).
- Analysis: Examine business dynamics in subsamples for the top 5 and bottom 5 telecommutable industries.

$$\begin{split} Y_{ijt} &= \beta_A \mathsf{ACBS}_{it} + \beta_D \mathsf{Deaths}_{it} + \beta_P \mathsf{PPP}_{it} \\ &+ \beta_T \mathsf{Telecommutable}_{ijt} + \beta_{AT} \mathsf{ACBS_Telecomm}_{ijt} \\ &+ \beta_{DT} \mathsf{Deaths_Telecomm}_{ijt} + \beta_{PT} \mathsf{PPP_Telecomm}_{ijt} \\ &+ \theta_t + \gamma_i + \epsilon_{ijt} \end{split}$$

 Findings: Restrictions impact both Telecommutable and Non-Telecommutable industries, affecting their entry and exit rates.

Restrictions Impact Telecommutable Industries

$$\begin{split} Y_{ijt} &= \beta_A \mathsf{ACBS}_{it} + \beta_D \mathsf{Deaths}_{it} + \beta_P \mathsf{PPP}_{it} \\ &+ \beta_T \mathsf{Telecommutable}_{ijt} + \beta_{AT} \mathsf{ACBS_Telecomm}_{ijt} \\ &+ \beta_{DT} \mathsf{Deaths_Telecomm}_{ijt} + \beta_{PT} \mathsf{PPP_Telecomm}_{ijt} \\ &+ \theta_t + \gamma_i + \epsilon_{ijt} \end{split}$$



Do Restrictions Impact High-Contact Industries?

- Classification: High- vs. Low-Contact industries classified according to ?
 SOC occuptions.
- Analysis: Occupations are High-Contact if most of the occupation's interactions occur within 6 feet of another individual.

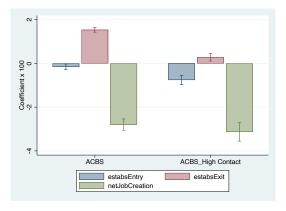
$$\begin{split} Y_{ijt} &= \beta_A \mathsf{ACBS}_{it} + \beta_D \mathsf{Deaths}_{it} + \beta_P \mathsf{PPP}_{it} \\ &+ \beta_H \mathsf{HighContact}_{ijt} + \beta_{AH} \mathsf{ACBS_HighContact}_{ijt} \\ &+ \beta_{DH} \mathsf{Deaths_HighContact}_{ijt} + \beta_{PH} \mathsf{PPP_HighContact}_{ijt} \\ &+ \theta_t + \gamma_i + \epsilon_{ijt} \end{split}$$

 Findings: High-Contact industries have fewer new businesses open, more close, and greater job losses relative to Low-Contact industries.



Restrictions Impact by Industry Contact Intensity

$$\begin{split} Y_{ijt} &= \beta_A \mathsf{ACBS}_{it} + \beta_D \mathsf{Deaths}_{it} + \beta_P \mathsf{PPP}_{it} \\ &+ \beta_H \mathsf{HighContact}_{ijt} + \beta_{AH} \mathsf{ACBS_HighContact}_{ijt} \\ &+ \beta_{DH} \mathsf{Deaths_HighContact}_{ijt} + \beta_{PH} \mathsf{PPP_HighContact}_{ijt} \\ &+ \theta_t + \gamma_i + \epsilon_{ijt} \end{split}$$



Did We Recover from Restrictions in 2022?

- Objective: Assess the extent of economic recovery in 2022 following COVID restrictions from 2020-2021.
- Focus: Evaluate whether entry, exit, and net job creation rates show signs of recovery.
- Method: Compare coefficients in 2022 to 2020-2021 coefficients, using independent variables from 2021.

Summary of 2022 Partial Recovery Results

- **Openings**: ↑ business openings, with larger effects relative to 2020-2021.
- Exits: ↓ in establishment exits, with smaller magnitude and partially reversed effects relative to 2020-2021.
- Net Job Creation: ↑ net job creation, suggesting recovery, though not enough to recoup lost jobs in 2020-2021.

2022 Partial Recovery Results

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| Dep. Var. | Openings | estabsExit | netJobCreation |
|---------------------|-----------|------------|----------------|
| ACBS | 0.0159*** | -0.0038*** | 0.0135*** |
| | (8000.0) | (0.0003) | (0.0011) |
| Deaths | -0.0002 | -0.0010*** | -0.0007 |
| | (0.0003) | (0.0001) | (0.0005) |
| PPP | 0.0017*** | 0.0002*** | 0.0015*** |
| | (0.0001) | (0.0000) | (0.0001) |
| Observations | 24,549 | 24,566 | 25,028 |
| R^2 | 0.949 | 0.726 | 0.332 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

Takeaway: Openings show a larger magnitude, while establishment exits and net job creation are smaller in magnitude relative to 2020-2021.

Sensitivity Analysis

- Changed the pre-period control time frame.
 - ▶ Result: No material change.
- Clustered standard errors.
 - Result: No material change.
- Orthogonalized ACBS to the COVID death rate.
 - Result: No material change.
- Establishment size bins: 1-19, 20-499, 500+ employees using BDS data.
 - ▶ **Result:** Consistent \downarrow in entries, \uparrow in exits, and \downarrow job creation across all sizes.

Conclusion: Effects of COVID Restrictions

- Business Closures: Widespread and enduring business failures across various sectors.
- Entrepreneurial Decline: Significant reduction in new business formation.
- Labor Market Disruptions: Persistent job losses and slow job creation, affecting long-term employment dynamics.
- Broad Economic Impact: Effects felt across different industries and firm sizes.

Appendix

Industry Flexibility and Contact Intensity

| | Low-Contact | High-Contact |
|------------|--|-----------------|
| Inflexible | Agriculture (11) | Healthcare (62) |
| | Mining (21) | |
| | Utilities (22) | |
| | Construction (23) | |
| | Manufacturing (31-33) | |
| | Transportation and Warehousing (48-49) | |
| | Waste Management and Remediation (56) | |
| | Arts, Entertainment, and Recreation (71) | |
| | Other Services (81) | |
| Flexible | Professional, Scientific, and Tech Services (54) | Education (61) |
| | Management of Companies and Enterprises (55) | |
| | Wholesale Trade (42) | |
| | Retail Trade (44-45) | |
| | Information (51) | |
| | Finance and Insurance (52) | |
| | Real Estate and Rental and Leasing (53) | |

▶ Back to High-Contac

2017 Pre-Period Impact: COVID Restrictions on County Business Activity

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | -0.0078*** | 0.0142*** | -0.025*** |
| Deaths | -0.0051*** | 0.0017*** | 0.0020*** |
| PPP | 0.0004*** | 0.0000 | -0.0005*** |
| Observations | 15,329 | 15,332 | 15,129 |
| R^2 | 0.952 | 0.771 | 0.939 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

Result: Consistent with 2013 pre-period. Also robust to 2015 pre-period in table A.8. Back to Sensitivity Analysis

State-Clustered Standard Errors

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| 0.0039 0.0092) 0.0043*** | -0.2269* (0.1247) 0.0045 (0.0288) | 0.0134*** (0.0017) 0.0016 | firmDeaths 0.0170*** (0.0043) -0.0018* |
|--------------------------------|--|---|---|
| .0092) 0043*** .0016) | (0.1247) 0.0045 | (0.0017) 0.0016 | (0.0043) -0.0018* |
| 043*** .0016) | 0.0045 | 0.0016 | -0.0018* |
| .0016) | | | |
| , | (0.0288) | (0.0011) | |
| 0001 | | (0.0011) | (0.0010) |
| 0.0001 | 0.0173** | 0.0001** | 0.0009*** |
| .0005) | (0.0081) | (0.0000) | (0.0001) |
| 7,627 | 28,179 | 27,637 | 27,260 |
|).944 | 0.835 | 0.740 | 0.925 |
| Yes | Yes | Yes | Yes |
| Yes | Yes | Yes | Yes |
| Yes | Yes | Yes | Yes |
| Yes | Yes | Yes | Yes |
| | 7,627).944 Yes Yes Yes | .0005) (0.0081) 7,627 28,179 0.944 0.835 Yes Yes Yes Yes Yes Yes | .0005) (0.0081) (0.0000) 7,627 28,179 27,637 0.944 0.835 0.740 Yes Yes Yes Yes Yes Yes Yes Yes Yes |

Back to Sensitivity Analysis

Orthogonalized ACBS to COVID Deaths

$$Y_{it} = \beta_{\mathbf{A}} ACBS_{it} + \beta_{\mathbf{D}} Deaths_{it} + \beta_{\mathbf{P}} PPP_{it} + \theta_t + \gamma_i + \epsilon_{it}$$

| | openings | applications | estabsExit | firmDeaths |
|---------------------|------------|--------------|------------|------------|
| excess_ACBS | -0.0092*** | -0.2585*** | 0.0106*** | 0.0116*** |
| | (0.0016) | (0.0302) | (0.0007) | (0.0011) |
| Deaths | -0.0026*** | 0.0295** | 0.0007* | -0.0030*** |
| | (0.0007) | (0.0124) | (0.0004) | (0.0006) |
| PPP | -0.0004** | 0.0120*** | 0.0002*** | 0.0009*** |
| | (0.0002) | (0.0034) | (0.0001) | (0.0002) |
| Observations | 5,300 | 5,300 | 5,300 | 5,300 |
| R^2 | 0.951 | 0.874 | 0.767 | 0.929 |
| Year FEs | Yes | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes | Yes |
| Population | 100,000+ | 100,000+ | 100,000+ | 100,000+ |
| Population-weighted | No | No | No | No |
| | | | | |

▶ Back to Sensitivity Analysis

Impact of Restrictions on Establishments 500+ Employees

$$Y_{it} = \beta_{A}ACBS_{it} + \beta_{D}Deaths_{it} + \beta_{P}PPP_{it} + \theta_{t} + \gamma_{i} + \epsilon_{it}$$

| | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | -0.0039*** | 0.0044*** | -0.0060*** |
| | (0.0009) | (0.0008) | (0.0023) |
| Deaths | 0.0006 | -0.0011*** | -0.0012 |
| | (0.0004) | (0.0004) | (0.0011) |
| PPP | -0.0000 | -0.0002*** | -0.0007*** |
| | (0.0001) | (0.0001) | (0.0002) |
| Observations | 12,720 | 12,720 | 12,720 |
| R^2 | 0.565 | 0.623 | 0.364 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

▶ Back to Sensitivity Analysis

Impact of COVID Restrictions on Food Service Sector

- Entry and Exit: Restrictions ↓ establishment entry and ↑ exit rates.
- **Net Job Impact**: Net job creation ↓.

| Dep. Var. | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | -0.0082*** | 0.0277*** | -0.0918*** |
| Deaths | 0.0002 | -0.0007 | 0.0141*** |
| PPP | -0.0001 | 0.0005*** | -0.0032*** |
| Observations | 15,834 | 15,834 | 15,834 |
| R^2 | 0.521 | 0.510 | 0.691 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

▶ Back to Sector Results Summary

Impact of COVID Restrictions on Construction Sector

- Entry and Exit: Restrictions ↓ establishment entry and ↑ exit rates.
- **Net Job Impact**: Net job creation ↓.

| Dep. Var. | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | -0.0135*** | 0.0078*** | -0.0237*** |
| Deaths | 0.0003 | 0.0032*** | 0.0002 |
| PPP | -0.0002*** | 0.0003*** | -0.0017*** |
| Observations | 16,470 | 16,470 | 16,470 |
| R^2 | 0.646 | 0.544 | 0.234 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

Back to Sector Results Summary

Impact of COVID Restrictions on Transportation Sector

- Entry and Exit: Restrictions ↑ both establishment entry and exit rates.
- **Net Job Impact**: Net job creation ↓.

| Dep. Var. | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | 0.0068*** | 0.0128*** | -0.0106* |
| Deaths | -0.0077*** | 0.0043*** | -0.0105*** |
| PPP | -0.0001 | 0.0003*** | -0.0008** |
| Observations | 10,547 | 10,547 | 10,547 |
| R^2 | 0.617 | 0.474 | 0.242 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

▶ Back to Sector Results Summary

Impact of COVID Restrictions on Information Sector

- Entry and Exit: Restrictions ↑ both establishment entry and exit rates.
- Net Job Impact: Net job creation remained positive in this sector, although insignificant.

| Dep. Var. | estabsEntry | estabsExit | netJobCreation |
|---------------------|-------------|------------|----------------|
| ACBS | 0.0062*** | 0.0073*** | 0.0099 |
| Deaths | -0.0001 | 0.0020** | 0.0026 |
| PPP | 0.0006*** | 0.0001 | 0.0016*** |
| Observations | 9,234 | 9,234 | 9,234 |
| R^2 | 0.664 | 0.634 | 0.294 |
| Year FEs | Yes | Yes | Yes |
| County FEs | Yes | Yes | Yes |
| Population-weighted | Yes | Yes | Yes |

▶ Back to Sector Results Summary

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